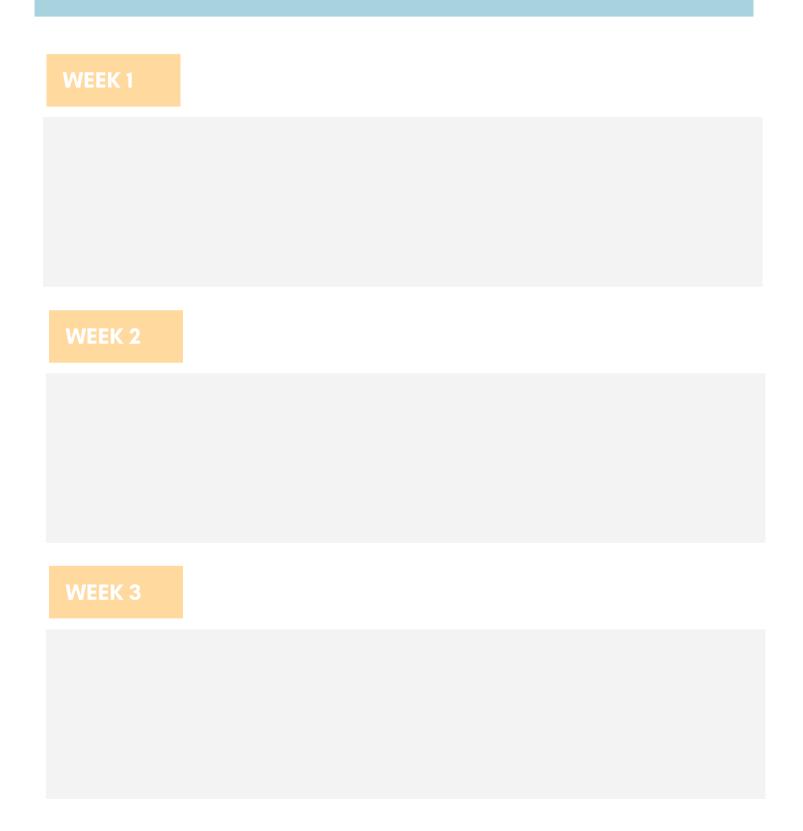
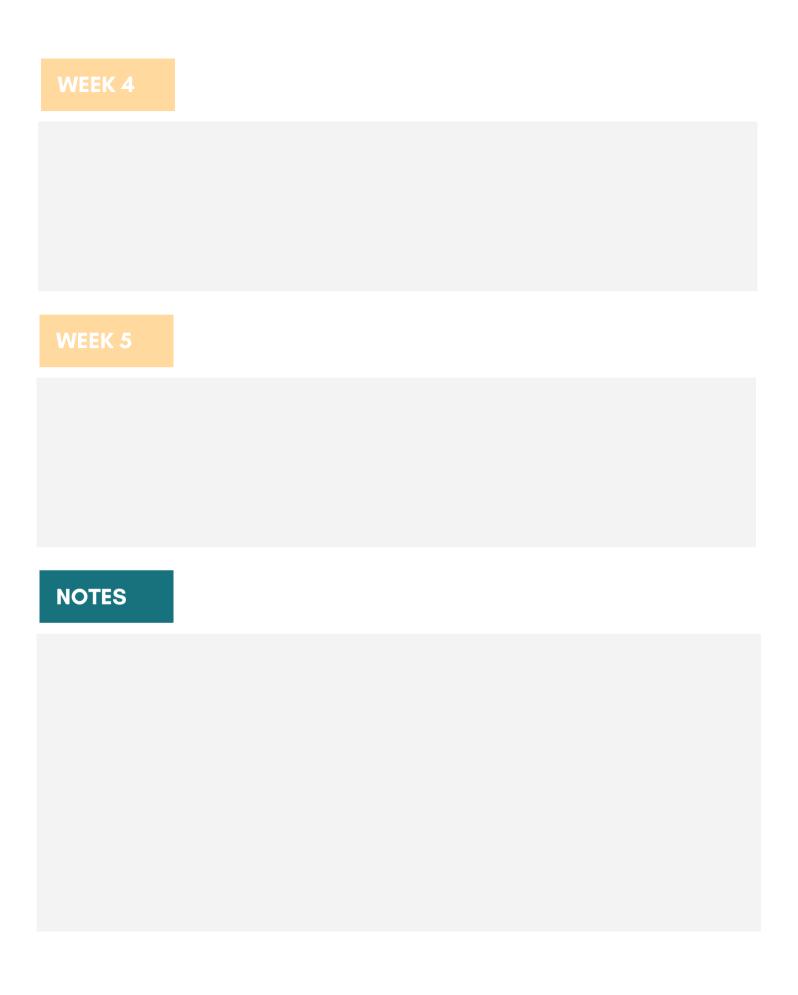
# **QUARTER 4 GOALS**

# PLAN YOUR OCTOBER





# OCT WK 1

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

CREATE DELIGHT

OFFER

# MONDAY FOCUS

## DAILY FOCUS

## REVENUE GENERATING ACTIVITIES

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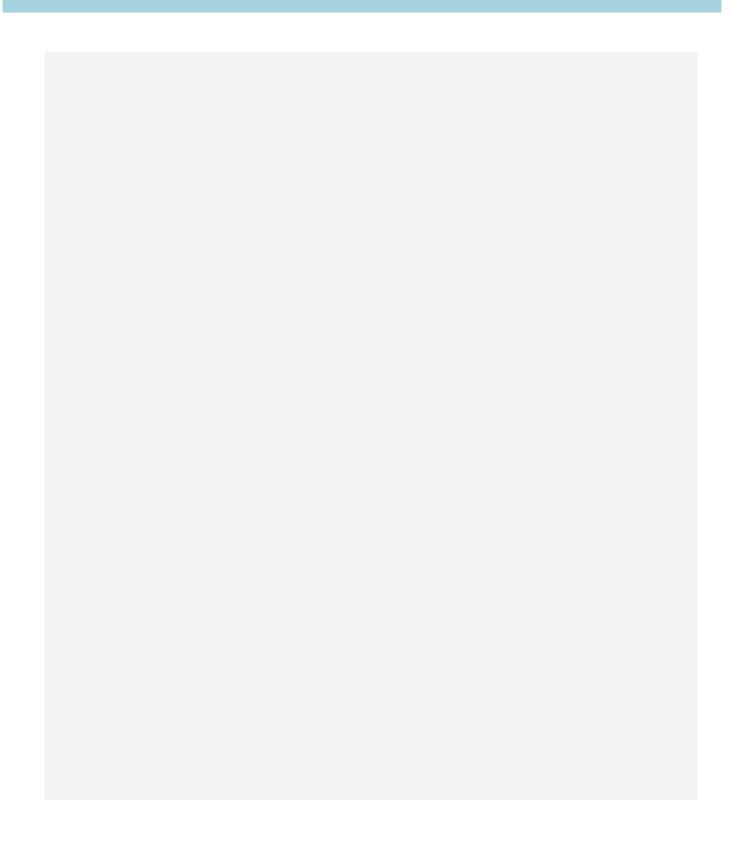
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# WEEKLY RECAP



# OCT WK 2

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

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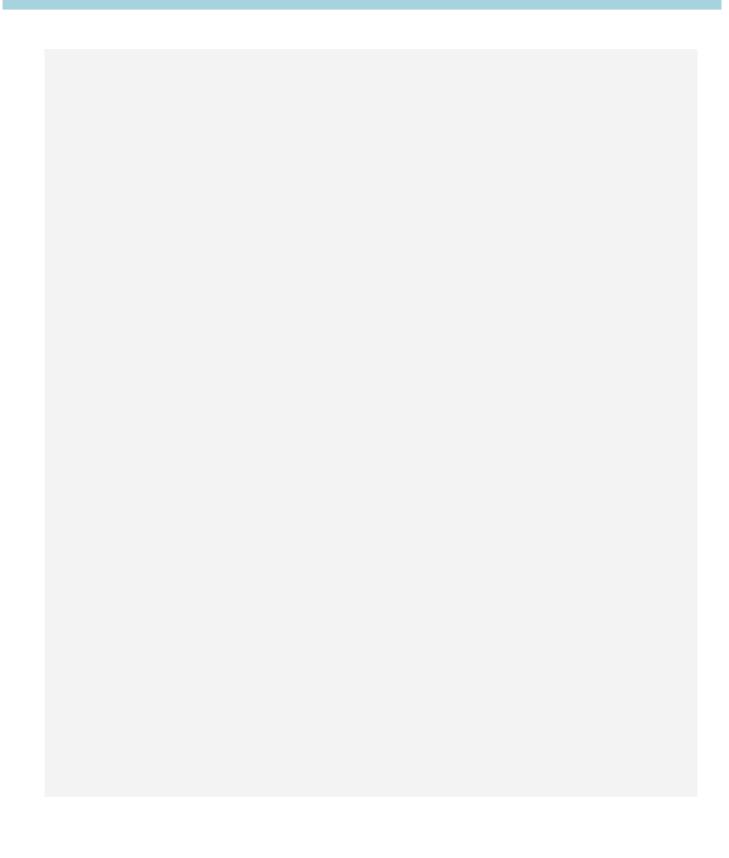
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# WEEKLY RECAP



# OCT WK 3

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

CREATE DELIGHT OFFER

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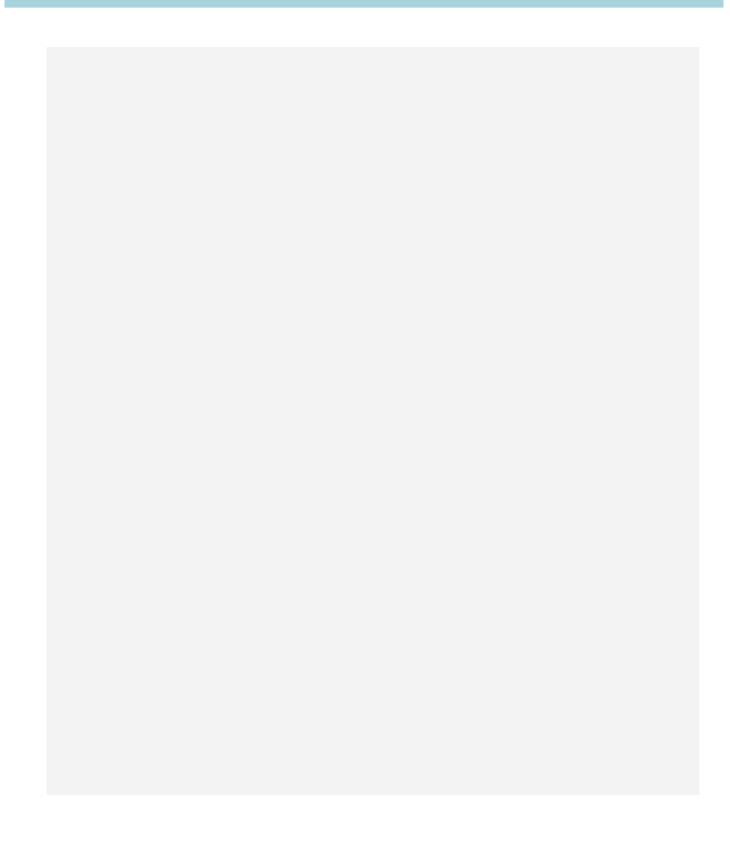
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# WEEKLY RECAP



# OCT WK 4

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

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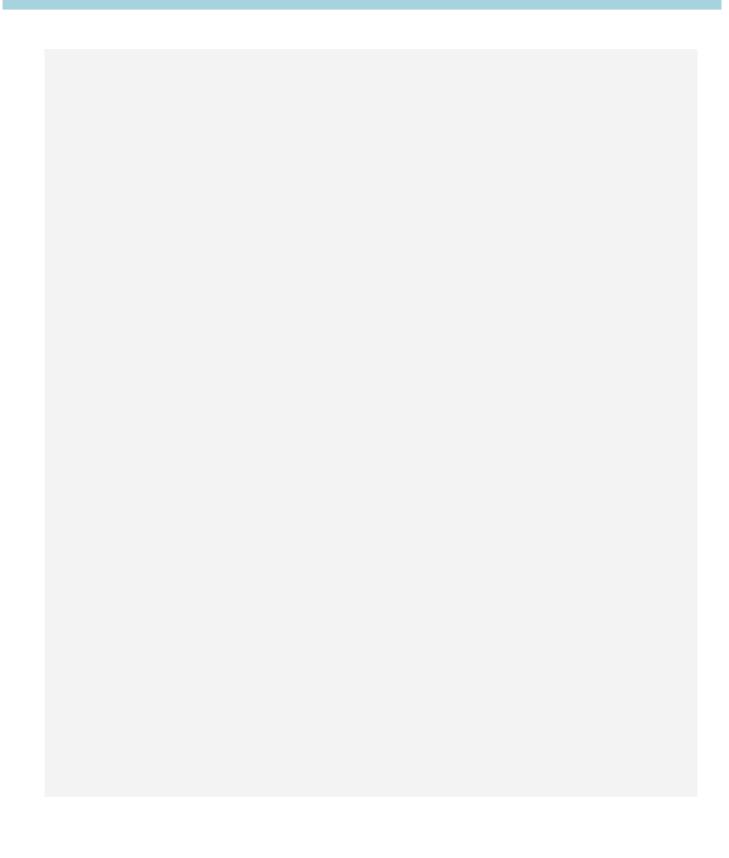
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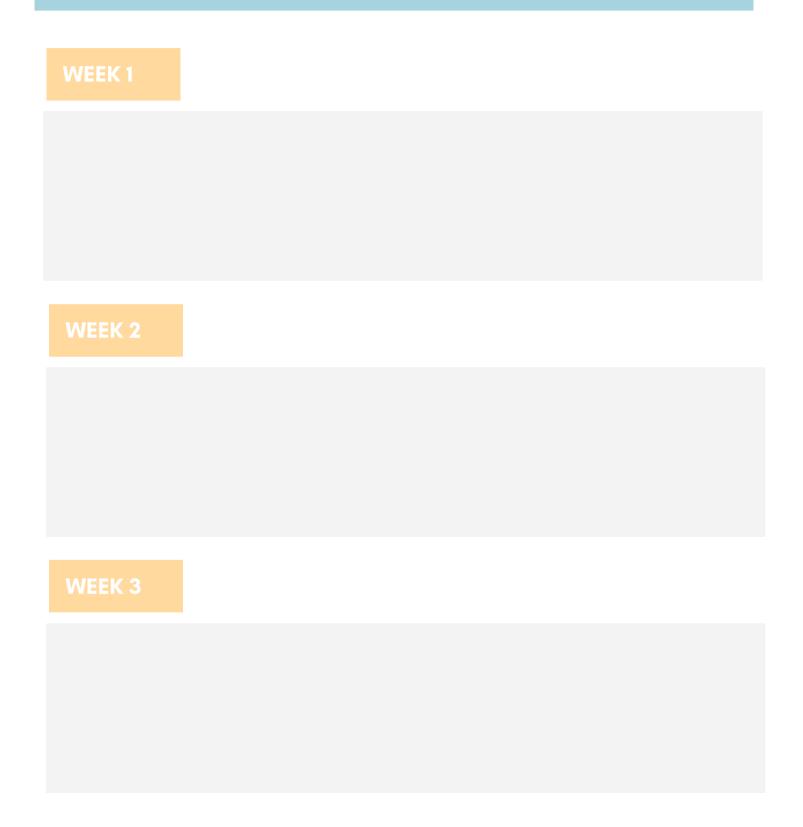
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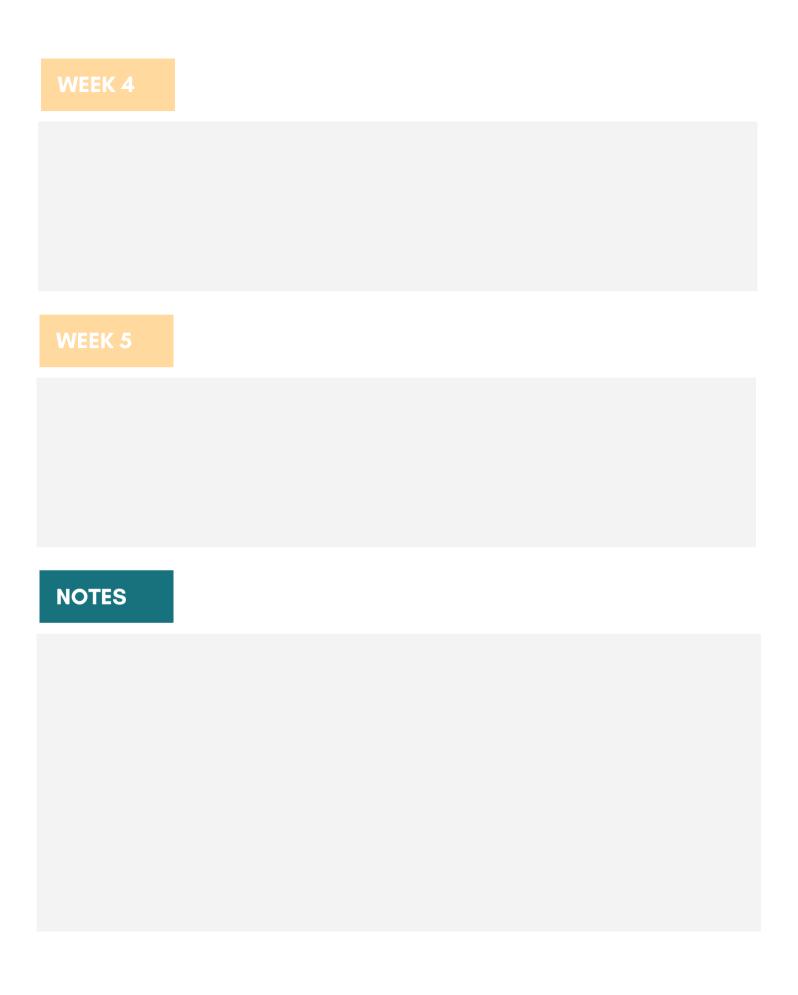
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# WEEKLY RECAP



# PLAN YOUR NOVEMBER





# NOV WK 1

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE

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CREATE

**DELIGHT** 

**OFFER** 

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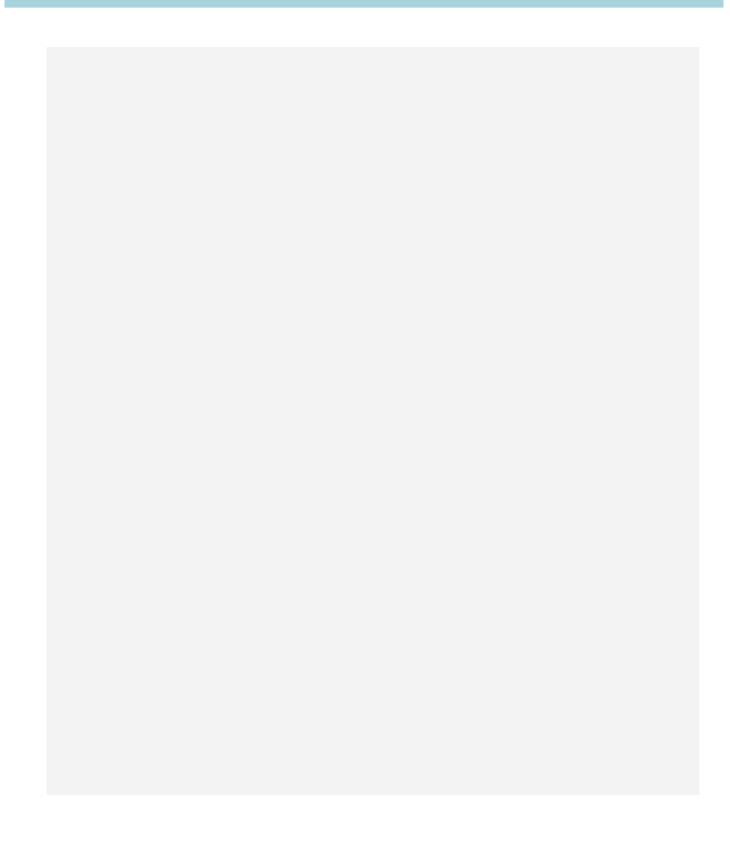
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# WEEKLY RECAP



# NOV WK 2

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

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# WEDNESDAY FOCUS

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# SUNDAY FOCUS

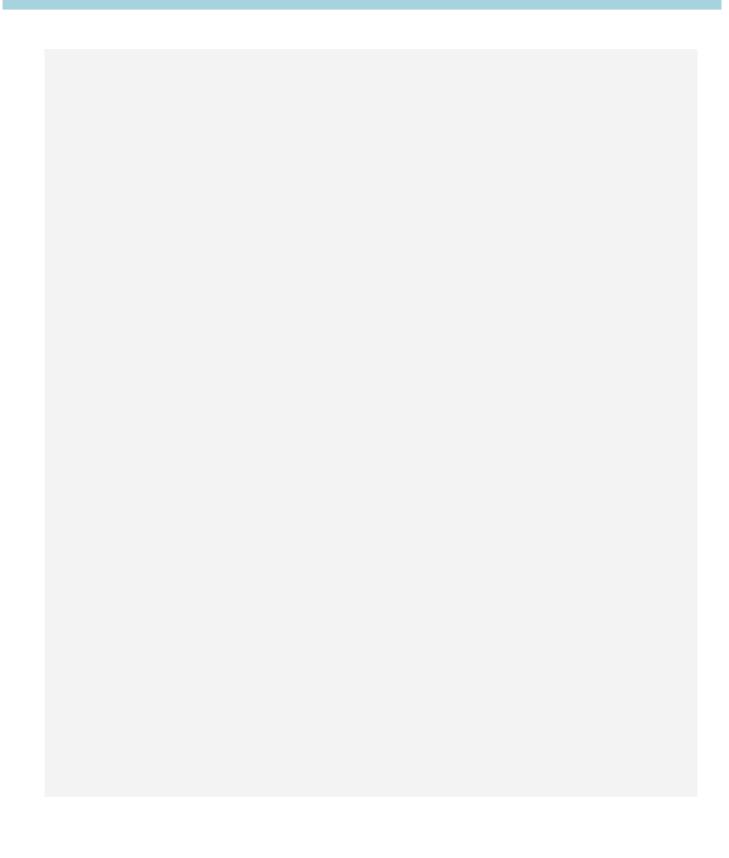
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# WEEKLY RECAP



# NOV WK 3

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

CREATE DELIGHT OFFER

# MONDAY FOCUS

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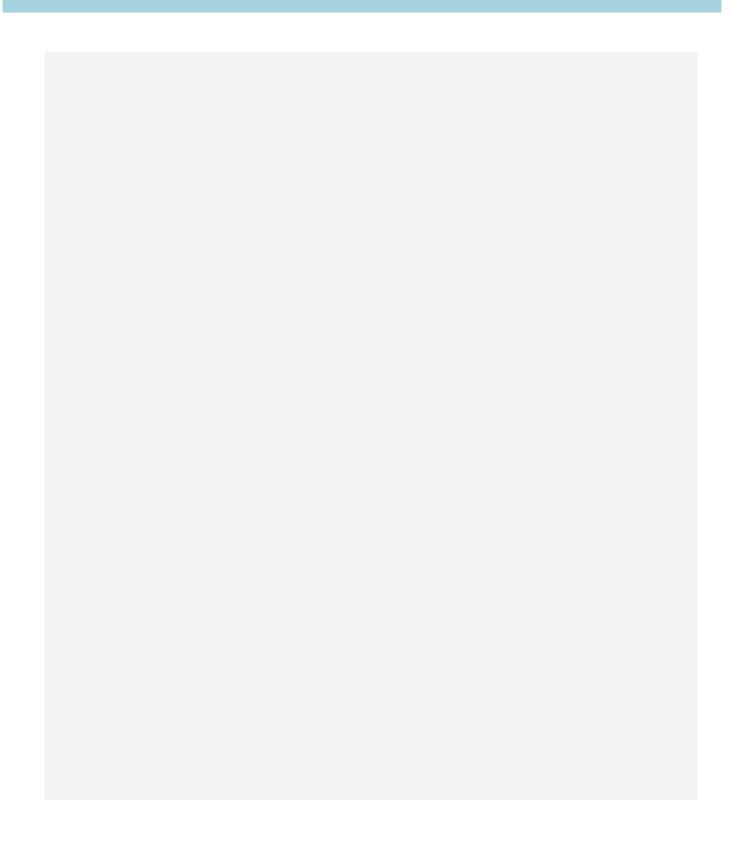
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# WEEKLY RECAP



# NOV WK 4

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

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# MONDAY FOCUS

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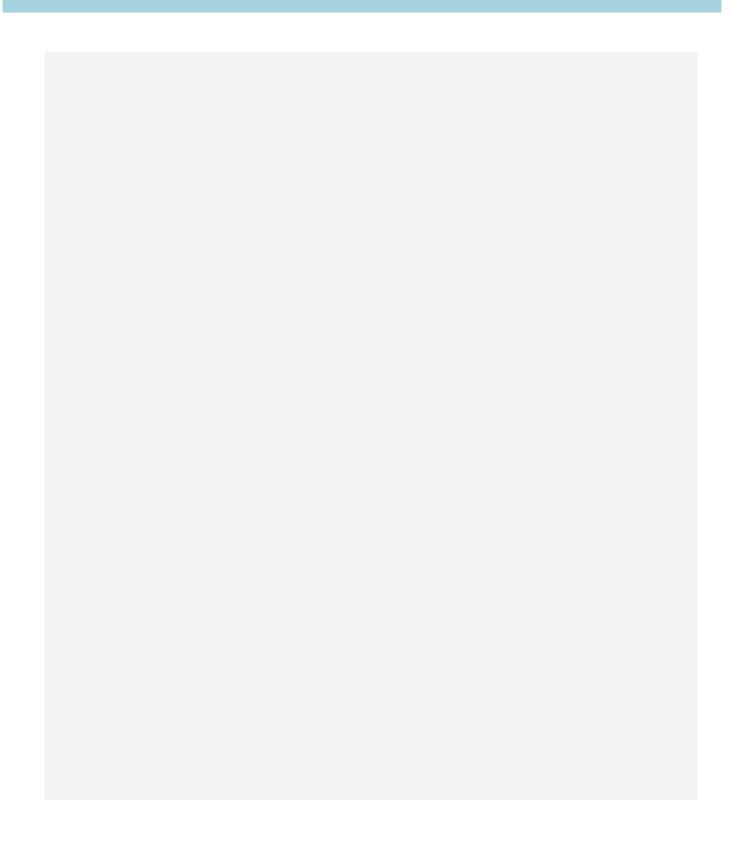
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## REVENUE GENERATING ACTIVITIES

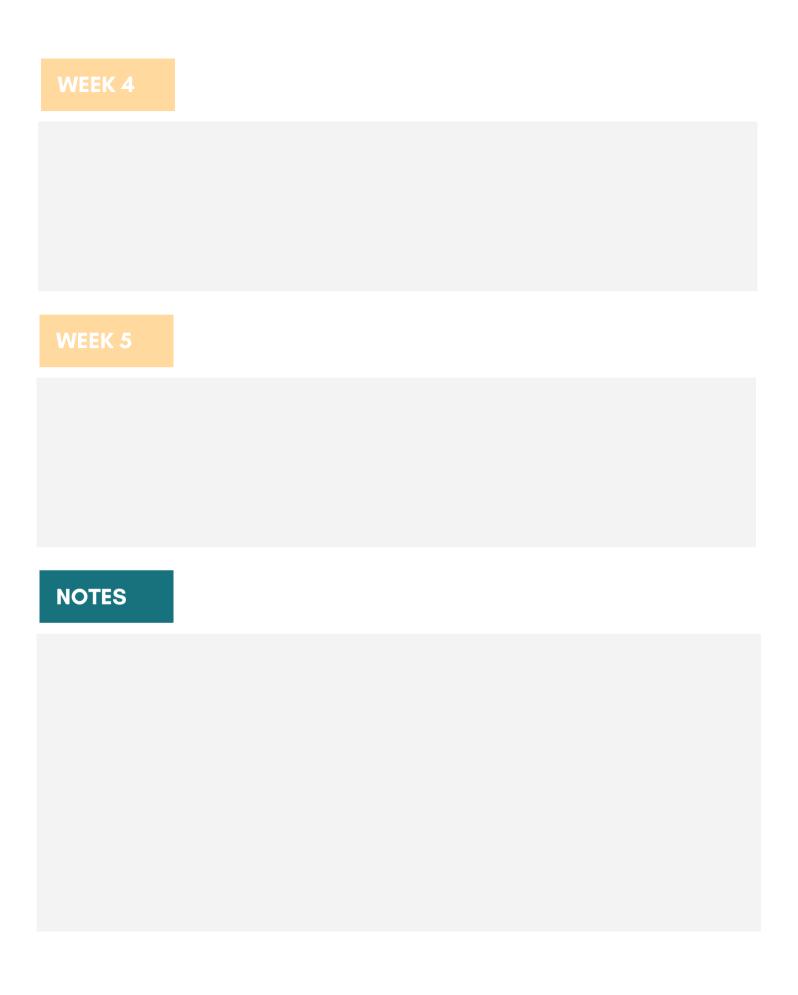
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# WEEKLY RECAP



# PLAN YOUR DECEMBER



# DEC WK 1

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

**OFFER** 

CREATE DELIGHT

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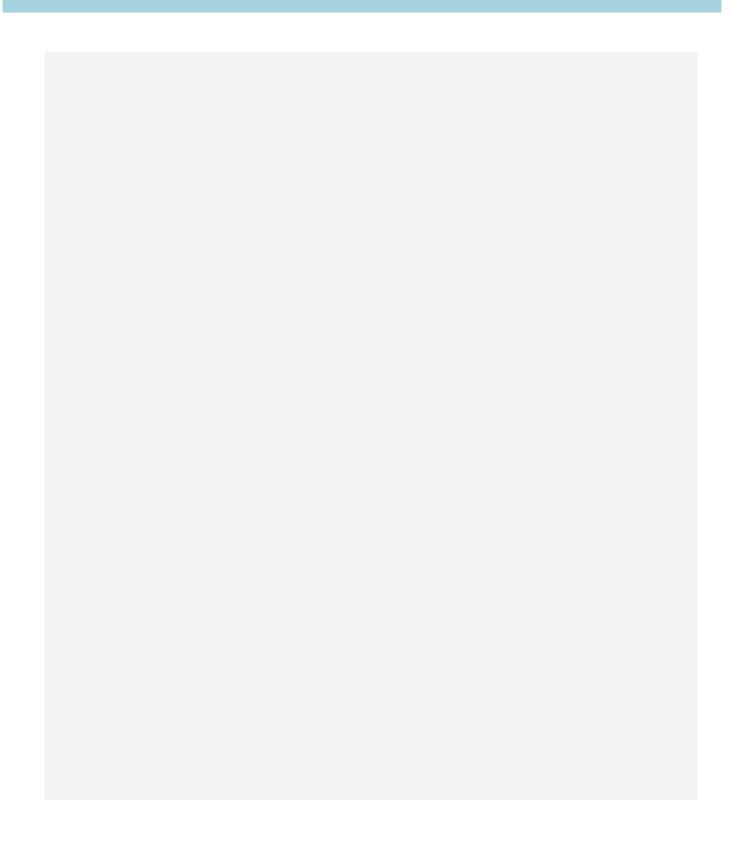
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# WEEKLY RECAP



# DEC WK 2

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

CREATE DELIGHT

OFFER

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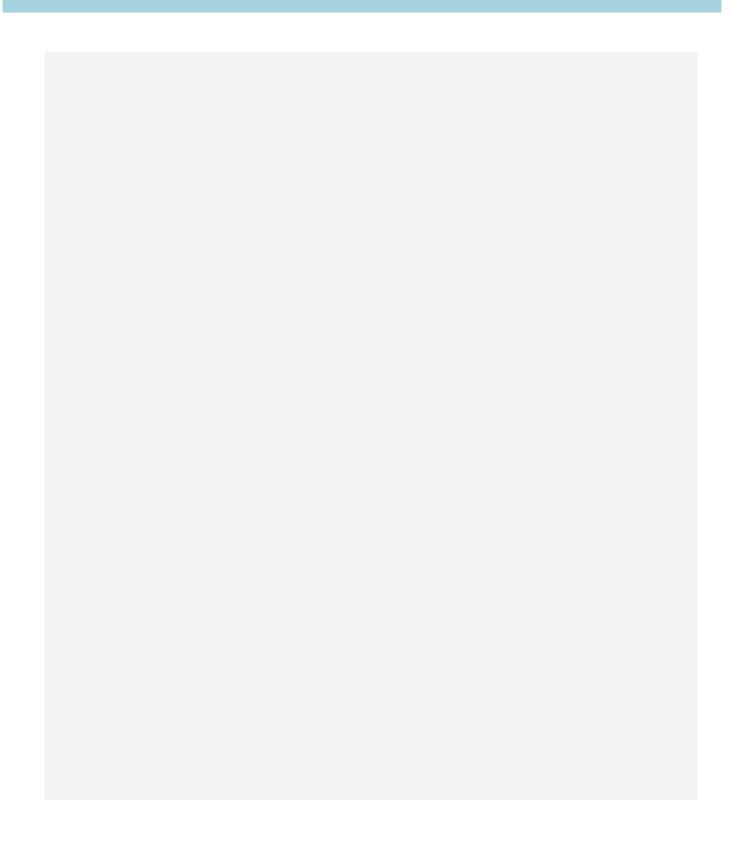
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# WEEKLY RECAP



# DEC WK 3

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

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- Registration Calls
- Reach out to potentials
- Follow up with potentials
- Deliver on promises
- Company research
- Record videos
- Audience seeking
- Content creation
- Expert modeling
- Webinars

# SATURDAY FOCUS

## DAILY FOCUS

# REVENUE GENERATING ACTIVITIES

# REVENUE SUPPORTING ACTIVITIES

- Operation Monday
- · Partnership building
- · Team building
- Upselling existing clients
- Contacting past clients
- Networking events
- Host events
- Joint ventures/collaboration
- Request Referrals
- Request Testimonials
- Guest appearances
- Attend events
- Creating ads
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- Webinars

# SUNDAY FOCUS

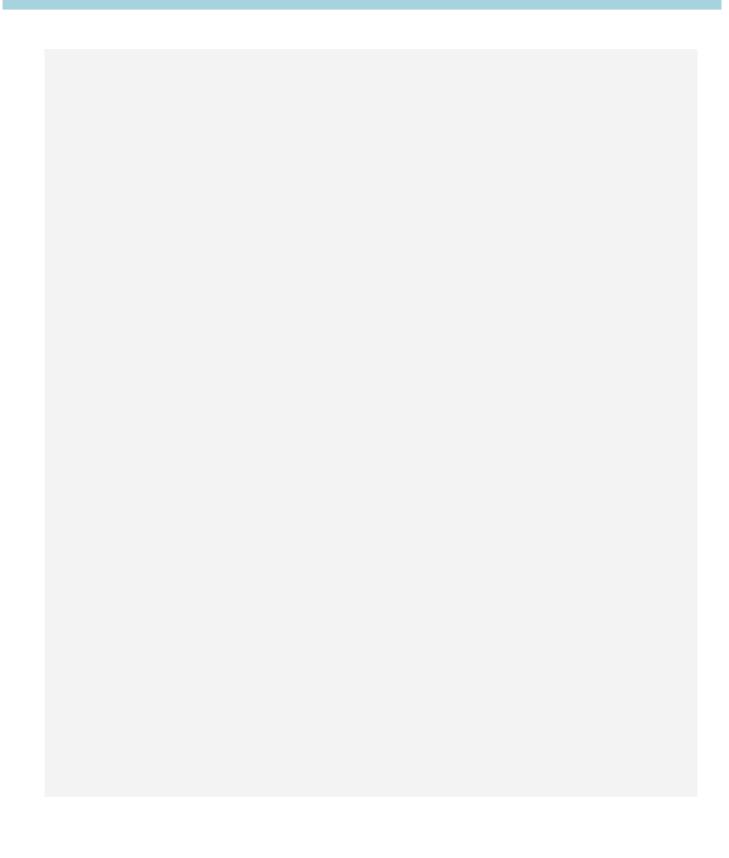
## DAILY FOCUS

## REVENUE GENERATING ACTIVITIES

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# WEEKLY RECAP



# DEC WK 4

**WEEKLY FOCUS** 

REVENUE GENERATING ACTIVITIES FOR THE WEEK

ATTRACT ENGAGE NURTURE

CREATE DELIGHT

OFFER

# MONDAY FOCUS

## DAILY FOCUS

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# TUESDAY FOCUS

# DAILY FOCUS

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# WEDNESDAY FOCUS

## DAILY FOCUS

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# THURSDAY FOCUS

## DAILY FOCUS

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# FRIDAY FOCUS

## DAILY FOCUS

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# SATURDAY FOCUS

## DAILY FOCUS

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# SUNDAY FOCUS

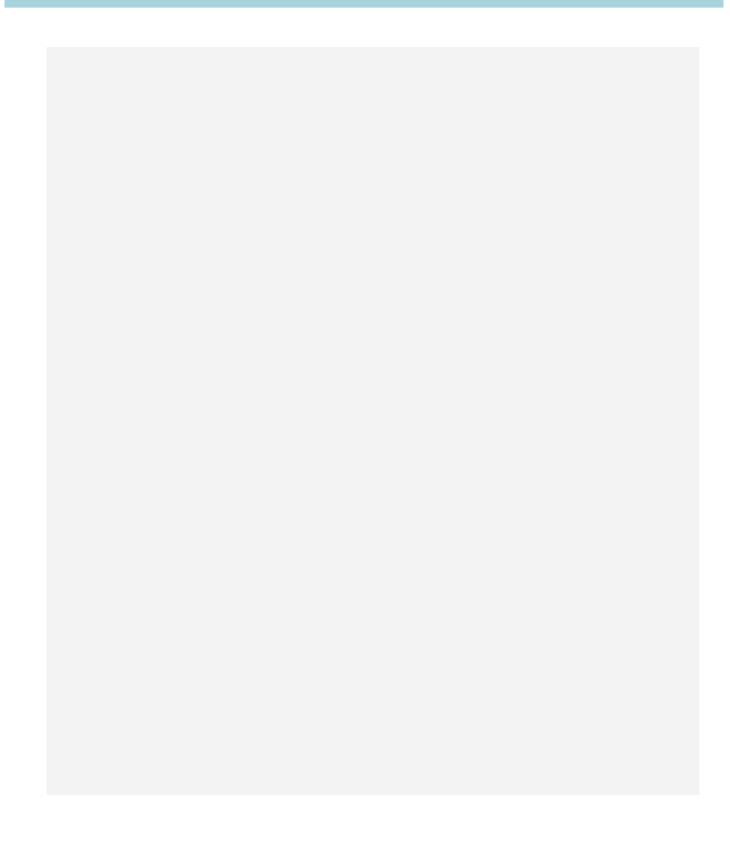
## DAILY FOCUS

## REVENUE GENERATING ACTIVITIES

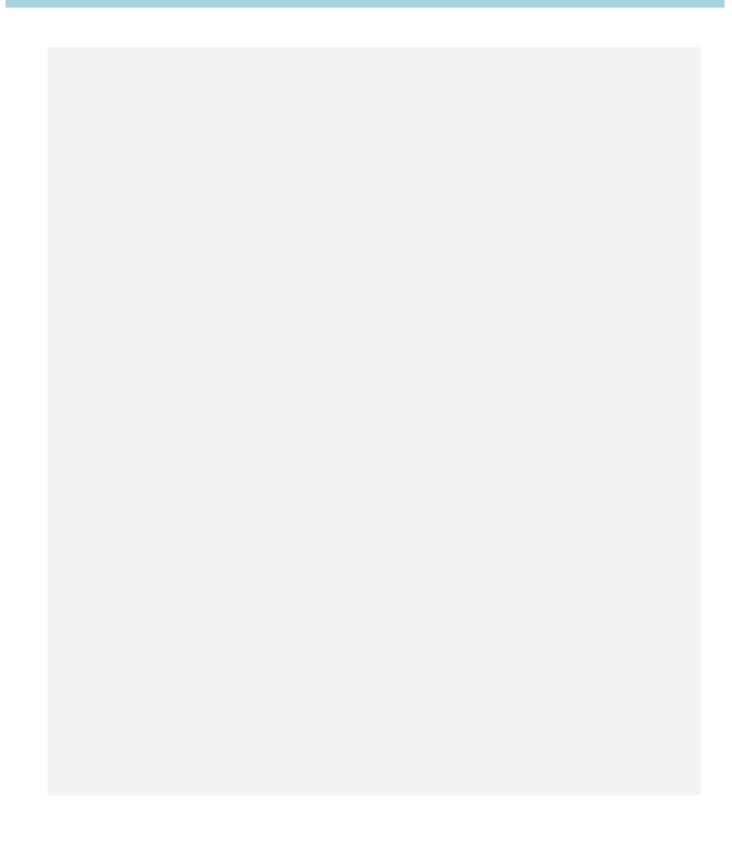
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# WEEKLY RECAP



# QUARTERLY RECAP



# ANNUAL RECAP

